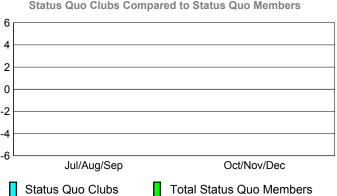
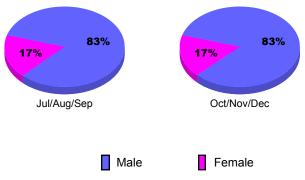


GMT: Federico STEINHAUS Location: ITALY GMT CA: 4 **CLUBS MEMBERSHIP Club** Results Clubs **Membership** Results <u>Membership</u> 2009-2010 2010-2011 2009-2010 2010-2011 New Actual Actual Gain/ Gain/ Net Actual Actual Gain/ Club New **Dropped** Loss of Loss of Memb New Dropped Loss of Month Month Goal Clubs Clubs Clubs Clubs Goal Memb Memb Memb Jul/Aug/Sep 0 0 0 0 Jul/Aug/Sep 0 -39 -6 0 33 Oct/Nov/Dec Oct/Nov/Dec 0 0 0 0 0 10 26 -46 -20 Totals Totals 0 0 0 10 59 -85 -26 **Club Results 2010-2011** Membership Results 2010-2011 Goal, New, Dropped, Gain/Loss Goal, New, Dropped, Gain/Loss 30 20 10 0 -10 -2 -20 -30 -40 -50 -6 Jul/Aug/Sep Oct/Nov/Dec Jul/Aug/Sep Oct/Nov/Dec Goal Gain Loss C Goal Actual Dropped Gain Loss C Actual Dropped Comparison of Membership Gain/Loss Comparison of Club Gain/Loss **Current Year Compared to the Previous Year Current Year Compared to the Previous Year** 6 2 -8 0 -12 -2 -16 -4 -6 -20 Jul/Aug/Sep Oct/Nov/Dec Jul/Aug/Sep Oct/Nov/Dec Current Year Previous Year Current Year Previous Year YTD Status Quo Clubs 2010-2011 **Gender Comparison 2010-2011** Status Quo Clubs Compared to Status Quo Members 6 83%





Gain/

Loss of

Memb

-3

-5

-8